

**Council Meeting Date: Oct. 18, 2018**

**Posting Language**

Authorize negotiation and execution of a 15-year power purchase agreement with EAST BLACKLAND SOLAR PROJECT 1, LLC, for the full output of electricity from a utility-scale solar generation facility with capacity of 144 megawatts, in an estimated amount of \$11,000,000 per year, for a total estimated amount of \$165,000,000.

**Fiscal Note**

Funding will be provided through Power Supply Adjustment and GreenChoice® revenue.

**For More Information:**

Jeff Vice, Director, Local Government Relations (512) 322-6087; Erika Bierschbach, Director, Energy and Market Operations (512) 322-6476.

**Council Committee, Boards and Commission Action:**

October 15, 2018 – To be reviewed by the Electric Utility Commission. October 16, 2018 – To be reviewed by the Resource Management Commission.

**Additional Backup Information:**

On May 4, 2018, Austin Energy issued a Request for Proposals (RFP) for renewable capacity and energy. The solicitation resulted in approximately 50 respondents offering more than 430 proposals from 80 separate projects. The offers provided Austin Energy with competitively-priced renewable solar energy and environmental attributes to continue progress toward its renewable energy goal.

This recommendation for Council action will fulfill the utility's goal for non-customer sited local solar, being defined as a solar asset located within the Austin MSA or Metropolitan Statistical Area. This close proximity to Austin Energy's load reduces transmission losses and reduces the price of electricity locally, as well as benefits the local economy through local jobs and local investment.

This proposed solar energy purchase, with existing renewable energy commitments, is projected to result in Austin Energy reaching approximately 52% renewable energy after the project begins commercial operation in 2020 (for calendar year 2021), and will move the utility to 936 megawatts (MW) of installed utility scale solar capacity.

In October 2017, City Council approved the [Austin Energy Resource, Generation, and Climate Protection Plan to 2027](#) which updated the strategic energy policy for the utility. The updated plan includes a goal of achieving an overall renewable energy portfolio of approximately 65% of Austin Energy's load by 2027. As a part of that renewable goal, installed solar capacity would increase to at least 950 MW by 2025.

This utility-scale contract will provide for the purchase of the full output of a 144 MW solar power project to be constructed in the Electric Reliability Council of Texas (ERCOT) South Zone. The agreement will not require Austin Energy to invest any funds in the construction, operation, or maintenance of the project but does provide the utility the option to purchase the solar facility at a future date. The agreement will provide for a non-escalating fixed price per megawatt-hour (MWh) of energy that allows Austin Energy to realize the pricing benefit due to the federal solar investment tax credit (ITC) available to solar developers which is set to begin declining in 2020. The quantity of production will vary in

accordance with the actual availability of solar resources at any given time. The agreement is projected to have a beneficial impact on the Power Supply Adjustment (PSA) given current market prices and projected future price expectations.

**Council Meeting Date: November 1, 2018**

**Posting Language**

Approve issuance of incentives to Townbridge Homes, for the installation of solar electric systems to serve 30 residential condominium units located at 7601 Cooper Lane, for a total amount not to exceed \$69,300. (District 3)

**Fiscal Note**

Funding is available in the Fiscal Year 2018-2019 Operating Budget of Austin Energy.

**For More Information:**

Jeff Vice, Director, Local Government Issues (512) 322-6087; Tim Harvey, Solar Program Manager (512) 482-5386.

**Council Committee, Boards and Commission Action:**

October 15, 2018 – To be reviewed by the Electric Utility Commission. October 16, 2018 – To be reviewed by the Resource Management Commission.

**Additional Backup Information:**

Austin Energy requests approval to issue incentives to Townbridge Homes, in an amount not to exceed \$69,300, for the installation of solar electric systems to serve 30 residential condominium units (Units 1-30) located at 7601 Cooper Lane, in Council District 3.

The total installation cost is \$475,867.80 and the incentive will cover up to 15% of the cost. The rebate level for this project is \$0.40 per watt-dc. The solar equipment, which meets Austin Energy program requirements, includes a total of 450 solar modules rated at 385 watts. The combined solar installations will have a total capacity of 173.25 kW-ac.

Austin Energy's solar program helps meet the community's solar goal of 950 megawatts (MW) by 2025, including 200 MW of local solar capacity, established in the updated Resource, Generation and Climate Protection Plan approved by City Council in August 2017. The solar program is designed to reduce the amount of electricity Austin Energy must purchase from the market and reduce associated greenhouse gas emissions.

These new energy improvements will together generate an estimated 236,750 kWh per year— enough to power 21 average Austin homes for a year. This project is estimated to prevent the production of the following emissions each year: 157 tons of Carbon Dioxide (CO<sub>2</sub>); 198 pounds of Sulfur Dioxide (SO<sub>2</sub>); 218 pounds of Nitrogen Oxide (NO<sub>x</sub>); and 152 pounds of Carbon Monoxide (CO). These emissions reductions are equivalent to planting 3,652 trees or 183 acres of forest in Austin's parks or the removal of 319,182 vehicle miles or 27 cars from Austin roadways.

The Austin City Council launched Austin Energy's original solar photovoltaic (PV) rebate incentive program in 2004 (Resolution No. 040527-06) to benefit Austin residents and utility customers by: promoting the use of an environmentally-friendly and energy efficient renewable energy resource; promoting economic development for the development, recruitment and retention of renewable energy enterprises; and ensuring that Austin remains a local, national and international leader in the development and use of renewable energy.



**Austin Energy  
Project Fact Sheet  
Solar Incentives – Multi-Family**

File Number(s)	1157868
Customer Name	Townbridge Homes
Facility Addresses	7601 Cooper Lane, 78745 Units 1-30
Estimated Incentives	\$69,300
Application Received Date	9/25/2018
Number of Modules	450
Wattage per Module (STC)	385
Solar Contractor	Self Reliant Solar
Installation Cost	\$475,867.80
Estimated kWh Savings	236,750 kWh
Estimated kW Demand Savings	173.25 kW-ac
Estimated Date of Completion	July 2019
Site Information/Additional Comments	<a href="https://www.townbridgehomes.com/">https://www.townbridgehomes.com/</a>

**Posting Language**

Authorize negotiation and execution of a professional services agreement with Stanley Consultants, Inc. (staff recommendation) or one of the other qualified responders for Request for Qualifications Solicitation No. CLMP247 to provide Engineering Services for Electric Service Delivery in an amount not to exceed \$7,500,000.

[Note: This contract will be awarded in compliance with City Code Chapter 2-9B (Minority Owned and Women Owned Business Enterprise Procurement Program) by meeting the goals with 6.67% MBE and 3.66% WBE participation.]

**Lead Department**

Austin Energy

**Managing Department(s)**

Austin Energy

**Fiscal Note**

Funding is available in the Fiscal Year 2018-2019 Operating Budget of Austin Energy.

**Purchasing Language:**

Staff recommendation is the most qualified firm out of five firms evaluated through the City's qualification-based selection process.

**Prior Council Action:**

N/A

**For More Information:**

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov.

NOTE: Respondents to this solicitation, and their representatives, shall direct inquiries to Rolando Fernandez, 512-974-7749, Aiden Cohen, 512-974-1929, or the Project Manager, Tara Delagarza, 512-505-7175.

**Council Committee, Boards and Commission Action:**

To be reviewed by the Electric Utility Commission on October 15, 2018.

**Additional Backup Information:**

The selected firm will serve as a professional consultant for Austin Energy, providing technical consultation and advice for the Electric Service Delivery Group. The selected firm will perform multiple work assignments under a master agreement with the City. Services will generally include producing turnkey project and construction drawing packages, as well as providing engineering, technical and drafting personnel to augment Austin Energy staff at Austin Energy work spaces.

Anticipated Services include, but are not limited to, the following:

- Transmission Design
- Substation Design
- Relay Design
- System Protection and Control Design
- Planning Analysis
- Distribution Design
- Equipment and Materials Analysis
- Construction Materials Testing and Geotechnical Engineering Services
- Civil Engineering
- Surveying and Right-of-Way (ROW) and Siting Services

This authorization provides for funding of the above listed services. This request allows for the development of an agreement with the qualified responder that Council selects. If the City is unsuccessful in negotiating a satisfactory agreement with the selected responder, negotiations will cease with that provider. Staff will return to Council so that Council may select another qualified responder and authorize contract negotiations with that provider.

**TOP RANKED FIRM:** Stanley Consultants, Inc. is located in Austin, TX

**SECOND RANKED FIRM:** Schneider Engineering, Ltd. is located in Boerne, TX

Information on this solicitation is available through the City's Austin Finance Online website.

Link: Solicitation Documents.

[https://www.austintexas.gov/financeonline/account\\_services/solicitation/solicitation\\_details.cfm?sid=126573](https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=126573)

Capital Contracting Office  
Evaluation of Consultant Qualifications

**COMPOSITE  
EVALUATION MATRIX**

**Received: 16-Aug-18**

**Project: Engineering Services for Electric Service Delivery**

**Project Manager: Tara Delagarza**

Firm (or Joint Venture)	Item 1	Item 2	Item 3a	Item 3b	Item 4		Item 5	Item 6	Item 7	Item 8	SUB TOTAL	RANK
	[Yes or No]	[Yes or No]	[10]	[20]	[20]		[15]	[15]	[10]	[10]		
	MBE/WBE Procurement Program	Turned in all Required Documents	Team's Structure	Team's Project Approach	Project Manager Project Professional Experience		Prime Firm's Comparable Project Experience	Major Scopes of Work Comparable Project Experience	Team's Experience with Austin Issues	COA Experience with Prime		
					PMgr [12]	PProf [8]						
Stanley Consultants, Inc.	Y	Y	9.10	18.30	11.00	6.40	13.80	13.80	9.30	8.44	90.14	1
Schneider Engineering, Ltd.	Y	Y	8.20	13.60	9.80	6.40	13.10	13.80	7.00	7.67	79.57	2
EN Engineering, LLC	y	Y	8.60	15.80	8.60	4.60	11.90	12.70	7.50	7.67	77.37	3
CEC Corporation dba Texas CEC Corporation	Y	Y	6.00	9.90	9.40	4.00	10.00	11.60	6.60	7.67	65.17	4
Power Grid Engineering, LLC	Y	Y	5.50	12.40	7.00	4.60	9.60	10.00	6.50	7.67	63.27	5
Ultig Engineers, Inc.	<b>Non-Responsive</b>											

## **M/WBE Summary**

Participation subgoals stated in the solicitation were 6.67% MBE and 3.66% WBE. The recommended firm provided a MBE/WBE Compliance Plan that met the goals of the solicitation and was approved by the Small and Minority Business Resources Department. The alternate firm provided a MBE/WBE Compliance Plan that met the goals of the solicitation and was approved by the Small and Minority Business Resources Department.

Public notice was given for this solicitation CLMP247 Engineering Services for Electric Service Delivery, through the City's Vendor Connection web portal. Six firms submitted qualifications statements and submittals were opened on August 16, 2018. Of the six submittals received, no submittals were from MBE/WBE certified firms.

### **RECOMMENDED FIRM:** STANLEY CONSULTANTS, INC., Austin, TX – Total Participation:

<b><u>NON M/WBE TOTAL – PRIME</u></b>	<b>89.67%</b>
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Stanley Consultants, Inc., Austin, TX	89.67%
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<b><u>MBE TOTAL – SUBCONSULTANTS</u></b>	<b>6.67%</b>
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(FB) Carter Design Associates, Inc., Austin, TX (architectural consulting)

(FH) Civil Land Group, LLC, Round Rock, TX (civil engineering, building permit services)

(MH) Crespo Consulting Services, Inc., Austin, TX (drainage engineering)

(FH) The Rios Group, Inc. Fort Worth, TX (utility locator service)

(MA) Encotech Engineering Consultants, Inc., Austin, TX (foundation engineering)

<b><u>WBE TOTAL – SUBCONSULTANTS</u></b>	<b>3.66%</b>
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(FW) Electric Power Engineers, Inc., Austin, TX (electrical engineering)

(FW) Holt Engineering, Inc., Austin, TX (geotechnical soils, lab & field testing, concrete testing)

(FW) Spitzer & Associates, Inc., Austin, TX (right of way services)

(FW) Landmark Surveying, LP, Austin, TX (surveying)

(FW) Baer Engineering and Environmental Consulting, Inc., Austin, TX (permit services, environmental)

(FW) Concept Development & Planning, LLC, Austin, TX (community development consulting)

### **SECOND RANKED FIRM:** SCHNEIDER ENGINEERING, LTD., Boerne, TX – Total Participation:

<b><u>NON M/WBE TOTAL – PRIME</u></b>	<b>88.50%</b>
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Schneider Engineering, Ltd., Boerne, TX	88.50%
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<b><u>MBE TOTAL – SUBCONSULTANTS</u></b>	<b>7.00%</b>
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(MH) Arias and Associates, Inc., Austin, (geotechnical testing, construction consulting)

(FH) Civil Land Group, LLC, Round Rock, TX (civil engineering)

(MA) Encotech Engineering, Austin, TX (structural engineering)

<b><u>WBE TOTAL – SUBCONSULTANTS</u></b>	<b>4.50%</b>
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(FW) Vickery and Associates, Inc., Austin, TX (consulting, surveying, drafting, traffic and transportation engineering)

**Council Meeting Date: Nov. 15, 2018****Posting Language**

Authorize award and execution of a contract with Power Supply, Inc., for metering current transformers, in an amount not to exceed \$84,930.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

**Lead Department**

Purchasing Office.

**Client Department(s)**

Austin Energy.

**Fiscal Note**

Funding is available in the Fiscal Year 2018-2019 Operating Budget of Austin Energy.

**Purchasing Language:**

The Purchasing Office issued Invitation for Bids (IFB) 1100 DNJ1003 for these goods. The solicitation issued on July 30, 2018 and it closed on August 14, 2018. Of the six offers received, the recommended contractor submitted the only responsive offer. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](#).

**Prior Council Action:****For More Information:**

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or [AgendaOffice@austintexas.gov](mailto:AgendaOffice@austintexas.gov)

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Darralyn N. Johnson, at 512-505-7293 or [Darralyn.Johnson@austinenergy.com](mailto:Darralyn.Johnson@austinenergy.com).

**Council Committee, Boards and Commission Action:**

October 15, 2018 – To be reviewed by the Electric Utility Commission.

**Additional Backup Information:**

The contract will provide six metering current transformers for the Ashton Woods Substation. This current transformer device is used to help monitor current levels in the operation of the power grid, per Electric Reliability Council of Texas (ERCOT) requirements. When required, the metering current transformer scales large alternating currents to small alternating currents, which is then measured by an external metering device.

This equipment supports the needs of the Ashton Woods Substation capital improvement project. If these metering current transformers are not purchased and installed, current measuring and monitoring may not be available at the substation and Austin Energy may be deemed non-compliant with ERCOT requirements.



**Council Meeting Date: Nov. 15, 2018****Posting Language**

Authorize award and execution of a contract with Techline, Inc., for galvanized steel poles, in an amount not to exceed \$109,055.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

**Lead Department**

Purchasing Office.

**Client Department(s)**

Austin Energy.

**Fiscal Note**

Funding is available in the Fiscal Year 2018-2019 Operating Budget of Austin Energy.

**Purchasing Language:**

The Purchasing Office issued Invitation for Bids (IFB) 1100 DNJ1000 for these goods. The solicitation issued on July 16, 2018 and it closed on August 9, 2018. Of the five offers received, the recommended contractor submitted the lowest responsive offer. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](#).

**Prior Council Action:****For More Information:**

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or [AgendaOffice@austintexas.gov](mailto:AgendaOffice@austintexas.gov)

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Darralyn N. Johnson, at 512-505-7293 or [Darralyn.Johnson@austinenergy.com](mailto:Darralyn.Johnson@austinenergy.com).

**Council Committee, Boards and Commission Action:**

October 15, 2018 – To be reviewed by the Electric Utility Commission.

**Additional Backup Information:**

The contract will provide 29 galvanized steel utility poles for an Austin Energy project with the Texas Department of Transportation. Per a utility agreement with the State of Texas through the Texas Transportation Commission, Austin Energy will provide new poles and adjust, remove, and/or relocate its poles. Austin Energy design engineers determined that 29 galvanized steel poles are needed to fulfill this agreement and complete the project. The State of Texas has adjustments and reimbursement provisions under their Utility Relocation Agreement that will allow Austin Energy to recoup the cost of the poles.



**Council Meeting Date: Nov. 15, 2018****Posting Language**

Authorize negotiation and execution of a contract with BryComm, LLC, to provide structured communications cabling services, for a term of five years in an amount not to exceed \$9,000,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program and subcontractor goals were applied to the solicitation. The subcontracting goals were met and the resulting contract will include 5.35% MBE and 2.34% WBE participation).

**Lead Department**

Purchasing Office.

**Client Department(s)**

All City departments.

**Fiscal Note**

Funding in the amount of \$1,740,000 is available in the Fiscal Year 2018-2019 Operating Budget of various City departments. Funding in the amount of \$60,000 is available in the Fiscal Year 2018-2019 Capital Budget of the Austin Public Library. Funding for the remaining contract term is contingent upon available funding in future budgets.

**Purchasing Language:**

The Purchasing Office issued Request for Proposals (RFP) 5600 GAZ3000 for these services. The solicitation issued on June 18, 2018 and it closed on July 24, 2018. Of the three offers received, the recommended contractor submitted the best evaluated responsive offer. A complete solicitation package, including a log of offers received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](#).

**Prior Council Action:****For More Information:**

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or [AgendaOffice@austintexas.gov](mailto:AgendaOffice@austintexas.gov)

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Gil Zilkha, at 512-974-2696 or [Gil.Zilkha@austintexas.gov](mailto:Gil.Zilkha@austintexas.gov).

**Council Committee, Boards and Commission Action:**

October 15, 2018 - To be reviewed by the Electric Utility Commission.

**Additional Backup Information:**

The contract is for structured communications cabling services for use in all City departments. These services include turn-key installation of structured cable systems for voice, data, and security, cabling services for existing structured cable installations, turn-key installation of cable distribution systems, disposal services, audio/visual infrastructure installation, turn-key installation of inter-campus backbone cabling, as well as project management and contract administration services.

This contract will ensure that the communications cabling installation and maintenance requirements of the City are adequately met at a competitive cost. It will also ensure that the services satisfy the technical

requirements of the City in a consistent and satisfactory manner. This contract also supports the City's goal of promoting economic development in Austin by encouraging the contractor to partner with minority owned and woman owned businesses.

This contract replaces the current contract which has been in place since 2013. The new contract includes additional costs due to the inclusion of Austin Energy and the Austin Convention Center Department as well as multiple building renovations that will require structured cabling services.

An evaluation team with expertise in this area evaluated the offers and scored BryComm, LLC as the best to provide these services based on system concept and solutions proposed, total evaluated cost, evidence of good organization and management practices, demonstrated applicable experience, personnel qualifications, local business presence, and service-disabled veteran business enterprise preference.

Approving this contract will allow the City to continue to support day-to-day requirements for the above services in existing buildings as well as installations in new construction projects.

**M/WBE Summary**

Participation goals stated in the solicitation were 5.35% MBE and 2.34% WBE. The recommended contractor's M/WBE Compliance Plan met the goals and was approved by the Small and Minority Business Resources Department.

**NON - MBE/WBE TOTAL - PRIME** **92.31%**  
BryComm, LLC, Austin, Texas

**MBE TOTAL - SUBCONTRACTOR** **5.35%**  
(MH) Ear Telecommunications, Austin, Texas  
(Telecommunications services)

**WBE TOTAL - SUBCONTRACTOR** **2.34%**  
(FW) CR Electric & Supply, Austin, Texas  
(Communications cable)

**Department Estimates  
Structured Communication Cabling Services**

	<b>ACCD</b>	<b>AE</b>	<b>AFD</b>	<b>APD</b>	<b>BSD</b>	<b>CTECC</b>	<b>CTM</b>	<b>EMS</b>	<b>Library</b>	<b>PARD</b>	<b>TOTAL</b>
<b>Year 1</b>	\$500,000	\$200,000	\$280,000	\$240,000	\$60,000	\$200,000	\$100,000	\$40,000	\$60,000	\$120,000	\$1,800,000
<b>Year 2</b>	\$500,000	\$200,000	\$280,000	\$240,000	\$60,000	\$200,000	\$100,000	\$40,000	\$60,000	\$120,000	\$1,800,000
<b>Year 3</b>	\$500,000	\$200,000	\$280,000	\$240,000	\$60,000	\$200,000	\$100,000	\$40,000	\$60,000	\$120,000	\$1,800,000
<b>Year 4</b>	\$500,000	\$200,000	\$280,000	\$240,000	\$60,000	\$200,000	\$100,000	\$40,000	\$60,000	\$120,000	\$1,800,000
<b>Year 5</b>	\$500,000	\$200,000	\$280,000	\$240,000	\$60,000	\$200,000	\$100,000	\$40,000	\$60,000	\$120,000	\$1,800,000
<b>Total</b>	\$2,500,000	\$1,000,000	\$1,400,000	\$1,200,000	\$300,000	\$1,000,000	\$500,000	\$200,000	\$300,000	\$600,000	\$9,000,000

**Council Meeting Date: Nov. 15, 2018****Posting Language**

Authorize negotiation and execution of a contract with Suez Treatment Solutions Inc., to remove, design and purchase an electrodeionization assembly system for water purification at the Sand Hill Energy Center, in an amount not to exceed \$400,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, there were no available M/WBEs; therefore, no subcontracting goals were established).

**Lead Department**

Purchasing Office.

**Client Department(s)**

Austin Energy.

**Fiscal Note**

Funding is available in the Fiscal Year 2018-2019 Capital Budget of Austin Energy.

**Purchasing Language:**

The Purchasing Office issued Request for Proposals (RFP) 1100 MEA3000 for these goods and services. The solicitation issued on August 6, 2018 and it closed on September 4, 2018. The recommended contractor submitted the only responsive offer. A complete solicitation package, including a log of the offer received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](#).

**Prior Council Action:****For More Information:**

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or [AgendaOffice@austintexas.gov](mailto:AgendaOffice@austintexas.gov)

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Maria Andrade, at 512-972-9424 or [Maria.Andrade@austinenergy.com](mailto:Maria.Andrade@austinenergy.com).

**Council Committee, Boards and Commission Action:**

October 15, 2018 - To be reviewed by the Electric Utility Commission.

**Additional Backup Information:**

The contract will provide a replacement electrodeionization assembly for Sand Hill Energy Center. Services include the removal and disposal of the existing electrodeionization system and the design and installation of a complete new electrodeionization assembly. This critical assembly purifies water that is necessary to generate power. In the event of a failure, Austin Energy must locate a backup assembly which can be costly and availability is not guaranteed. The current assembly was commissioned in 2004, is no longer supported by the manufacturer, and has become less reliable.

An evaluation team with expertise in this area evaluated the offer and recommended Suez Treatment Solutions Inc. to provide these services based on schedule, experience and qualifications, technical solution and program, cost, local business presence, and Service-Disabled Veteran Business Enterprise.



**Council Meeting Date: Nov. 15, 2018****Posting Language**

Authorize negotiation and execution of a cooperative contract with Sirius Computer Solutions, Inc., to provide Veritas-Netbackup products and services including maintenance, training and support services, for a term of three years in an amount not to exceed \$3,713,000.

(Note: This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this procurement, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

**Lead Department**

Purchasing Office.

**Client Department(s)**

Austin Energy.

**Fiscal Note**

Funding in the amount of \$812,042 is available in the Fiscal Year 2018-2019 Operating Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.

**Purchasing Language:**

Multiple vendors within this cooperative purchasing program were reviewed for these goods and services. The Purchasing Office has determined this contractor best meets the needs of the department to provide the goods and services required at the best value for the City.

**Prior Council Action:****For More Information:**

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or [AgendaOffice@austintexas.gov](mailto:AgendaOffice@austintexas.gov) or to the buyer, Brett Hardy, at 512-322-6122 or [Brett.Hardy@austinenergy.com](mailto:Brett.Hardy@austinenergy.com).

**Council Committee, Boards and Commission Action:**

October 15, 2018 – To be reviewed by the Electric Utility Commission.

**Additional Backup Information:**

The contract is for Veritas-Netbackup products and services including maintenance support for both hardware and software, training, and support services. Veritas-Netbackup products and services are utilized throughout Austin Energy to support the recoverability and integrity of corporate data stored on the network and North American Electric Reliability Corporation Cyber Infrastructure Protection (NERC/CIP) logs. This ensures the data can be backed up and restored in a reliable and efficient manner to meet retention policies for critical data, service level agreements and NERC/CIP compliance mandates.

This contract is new and represents a consolidation of purchases of these products and services into a single contract. The requested authorization amount is based on forecasted needs for the term of the contract.

The State of Texas Department of Information Resources cooperative establishes competitively bid contracts that can be utilized by the State and other government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by leveraging the State's volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program.



**Council Meeting Date: Nov. 15, 2018****Posting Language**

Authorize negotiation and execution of two multi-term contracts with Brad Norton and Ronald L. Johnson, to provide impartial hearing officer services, each for up to five years for total contract amounts not to exceed \$1,000,000 divided between the contractors.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

**Lead Department**

Purchasing Office.

**Client Department(s)**

Animal Services; Austin Code; Austin Energy; Austin Police Department; Austin Water; Municipal Court; Watershed Protection Department.

**Fiscal Note**

Funding in the amount of \$174,167 is available in the Fiscal Year 2018-2019 Operating Budget of various City departments. Funding for the remaining contract terms are contingent upon available funding in future budgets.

**Purchasing Language:**

The Purchasing Office issued a Request for Qualification Statements (RFQS) 1100 SMB4001 for these services. The solicitation issued on June 25, 2018 and it closed on July 19, 2018. Of the four offers received, the recommended contractors submitted the best evaluated responsive offers. A complete solicitation package, including a log of offers received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](#).

**Prior Council Action:****For More Information:**

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or [AgendaOffice@austintexas.gov](mailto:AgendaOffice@austintexas.gov)

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Sandy Brandt, at 512-322-6594 or [Sandy.Brandt@austinenergy.com](mailto:Sandy.Brandt@austinenergy.com).

**Council Committee, Boards and Commission Action:**

October 10, 2018 – To be reviewed by the Water and Wastewater Commission.

October 15, 2018 – To be reviewed by the Electric Utility Commission.

**Additional Backup Information:**

These contracts will provide impartial hearing officer services on an as needed basis for various City departments. Services include preparing for hearings, overseeing scheduled hearings, and rendering written rulings in accordance with applicable ordinances, codes or regulations. Hearings may relate to electric

services; water and wastewater services; water conservation violations; solid waste services; alarm system permits; vicious/dangerous dog offenses; red light camera offenses; parking administrative offenses; transportation user fees; and drainage utility charges and services.

These contracts replace existing contracts that expire in September 2019. Due to the business needs and an unanticipated increase in the number of hearings requested by the public related to high water consumption, electric consumption, and short-term rentals, authorized funding under the current contracts is expected to be exhausted by the end of December 2018. Without replacement contracts, the City will be unable to provide the services requested by the public. Requested authorization for the new contracts is based on the forecasted number of hearings for the various City departments. Brad Norton is a current provider for these services.

An evaluation team with expertise in this area evaluated the offers and scored Brad Norton and Ronald L. Johnson as the best to provide these services based on prior experience and personnel qualifications, project approach, and writing sample.

**Contract Detail:**

<b><u>Contract Term</u></b>	<b><u>Length of Term</u></b>	<b><u>Contract Authorization</u></b>
Initial Term	2 yrs.	\$ 400,000
Optional Extension 1	1 yr.	\$ 200,000
Optional Extension 2	1 yr.	\$ 200,000
Optional Extension 3	1 yr.	\$ 200,000
<b>TOTAL</b>	<b>5 yrs.</b>	<b>\$1,000,000</b>

**Note:** Contract Authorization amounts are based on the City's estimated annual usage.

**Department Estimates  
Impartial Hearing Officer Services**

	<b>Animal Services</b>	<b>Austin Code</b>	<b>Austin Energy</b>	<b>Austin Police Department</b>	<b>Austin Water</b>	<b>Municipal Court</b>	<b>Watershed Protection</b>	<b>Contingency</b>	<b>TOTAL</b>
<b>Year 1</b>	\$15,000	\$80,000	\$26,250	\$3,600	\$50,000	\$15,000	\$880	\$9,270	\$200,000
<b>Year 2</b>	\$15,000	\$80,000	\$26,250	\$3,600	\$50,000	\$15,000	\$880	\$9,270	\$200,000
<b>Year 3</b>	\$15,000	\$80,000	\$26,250	\$3,600	\$50,000	\$15,000	\$880	\$9,270	\$200,000
<b>Year 4</b>	\$15,000	\$80,000	\$26,250	\$3,600	\$50,000	\$15,000	\$880	\$9,270	\$200,000
<b>Year 5</b>	\$15,000	\$80,000	\$26,250	\$3,600	\$50,000	\$15,000	\$880	\$9,270	\$200,000
<b>Total</b>	\$75,000	\$400,000	\$131,250	\$18,000	\$250,000	\$75,000	\$4,400	\$46,350	\$1,000,000



**Council Meeting Date: Nov. 15, 2018****Posting Language**

Authorize negotiation and execution of a multi-term contract with Contract Callers, Inc., or one of the other qualified offerors to Request For Proposals 1100 SMB3001, to provide tertiary level collection services on delinquent utility accounts, for up to five years for a total contract amount not to exceed \$2,500,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

**Lead Department**

Purchasing Office.

**Client Department(s)**

Austin Energy.

**Fiscal Note**

Funding in the amount of \$416,667 is available in the Fiscal Year 2018-2019 Operating Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.

**Purchasing Language:**

The Purchasing Office issued Request for Proposals (RFP) 1100 SMB3001 for these services. The solicitation issued on April 16, 2018 and it closed on May 15, 2018. Of the nine offers received, the recommended contractor submitted the best evaluated responsive offer. A complete solicitation package, including a log of offers received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](#).

**Prior Council Action:****For More Information:**

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or [AgendaOffice@austintexas.gov](mailto:AgendaOffice@austintexas.gov)

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Sandy Brandt, at 512-322-6594 or [Sandy.Brandt@austinenergy.com](mailto:Sandy.Brandt@austinenergy.com).

**Council Committee, Boards and Commission Action:**

October 15, 2018 - To be reviewed by the Electric Utility Commission.

**Additional Backup Information:**

The contract will provide Austin Energy and other City utilities, including Austin Water, Austin Resource Recovery, Public Works, Watershed Protection Department, and the Austin Code Department, with collection services for delinquent and aged debt at the tertiary level. Tertiary level debt is two years or older and greater than \$25. Currently, there are approximately 175,000 accounts totaling approximately \$113 million in tertiary level debt.

Austin Energy utilizes a tiered approach to allow for specialized collections based on the age of the debt. Austin Energy currently has primary level, secondary level, and low dollar collections contracts in place.

Contractors earn a commission based on debt collected, therefore contract expenditures are solely dependent on successful collections. The previous contract for tertiary level collections ended in May 2018. Authorized funding authority on the contract was completely exhausted because the contractor exceeded forecasted collections, which were based on historical figures. The recommended contractor was the previous provider for these services.

An evaluation team with expertise in this area evaluated the offers and scored Contract Callers, Inc. as the best to provide these services based on solution and program, recovery rates, commission, business organization and project management structure, prior experience, solution and program, local business presence, and Service-Disabled Veteran Business Enterprise.

This request allows for the development of a contract with a qualified offeror selected by Council. If the City is unsuccessful in negotiating a satisfactory contract with the selected offeror, negotiations will cease with that provider. Staff will return to Council so that another qualified offeror may be selected, authorizing new contract negotiations.

**Contract Detail:**

<b><u>Contract Term</u></b>	<b><u>Length of Term</u></b>	<b><u>Contract Authorization</u></b>
Initial Term	2 yrs.	\$1,000,000
Optional Extension 1	1 yr.	\$ 500,000
Optional Extension 2	1 yr.	\$ 500,000
Optional Extension 3	1 yr.	\$ 500,000
<b>TOTAL</b>	<b>5 yrs.</b>	<b>\$2,500,000</b>

**Note:** Contract Authorization amounts are based on the City's estimated annual usage.